

# Get the buzz for your business



Join our vibrant coworking community today

NO CONTRACT, NO FIXED MONTHLY COSTS, SIMPLY BUY A 'BUZZ PACK' AND THEN 'PAY AS YOU GO'

The Hive is an innovative multi-purpose space. A vibrant fun place with a great vibe, where you can eat, drink, socialise, relax and work!

This booklet is all about our coworking services and how you can buy a 'BUZZ PACK' and then use our hot desks in ways that best suit your needs.

Here at the Hive we are passionate about creating a place where your enterprise can thrive.

It isn't just about offering a place for locals and visitors to socialise and work; it's about growing a coworking community of like-minded businesspeople that are enthusiastic about collaboration and adding value to one another's organisations, no matter what their size or nature.

To achieve this we believe that the Hive needs to offer great facilities, access to essential resources and plenty of flexibility.

To get the buzz for your business or community organisation, we offer

- A beautiful place to socialise and work, including coffee lounge, Greek kitchen and licensed bar
- A spacious coworking studio with hot desks, private hyper-speed secure internet accounts in addition to super-fast WiFi
- A meeting room with presentation facilities
- A confidential meeting / phone booth
- Tailor made food and drink services so that you can entertain clients
- Workshops, networking and social events
- Access to business support & funding
- Dedicated information area where you can promote what you do

There's no contract and no fixed monthly cost commitment, you simply buy a 'BUZZ PACK' and then pay-as-you-go when you come into work. Alternatively in order to drop the rate you can do a bulk buy.





#### What's in a BU77 PACK?

- A private and secure internet account. This service usually operates on a minimum 100 MB up
- Your own profile on the Hive's website (hivehubs.buzz) including your website link, social media links, email and telephone number (shortly after you join you will be promoted across our social media if you want this)
- Access to meeting spaces for up to an hour free of charge between 8.30-11.30 am and 2.30-5.30 pm. You can book and pay for additional hours thereafter
- The ability to invite your clients to the Hive during 'Go Business' hours for meetings, when you have reserved a meeting space (subject to availability, so when possible please book at least 48 hours in advance)
- Priority invitation (48 hours ahead of public) on any Hive events and other perks!

## How much is a BUZZ PACK?

### 6 months

Individuals, 1 person >> £60
Couples, 2 people >> £110
Families, 3-4 people >> £157.50
Corporate, 5-6 people >> £200

## 12 months

Individuals, 1 person >> £99
Couples, 2 people >> £170
Families, 3-4 people >> £225
Corporate, 5-6 people >> £260



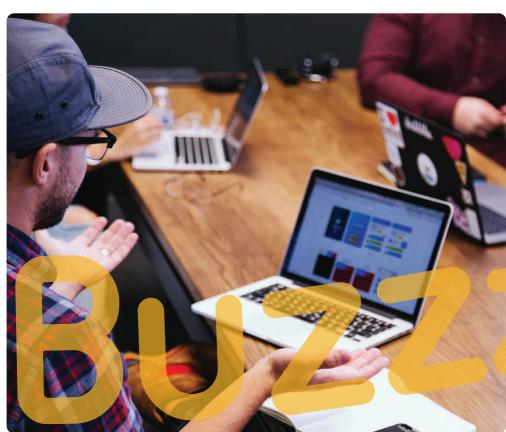
#### How do our hot desk services work?

Once you have bought your 'BUZZ PACK' you can either just 'PAY AS YOU GO' on a session by session basis, or you can make a multiple or 'BULK BUY' purchase to significantly reduce the rate of each session.

The space for coworking is called the Biz Studio. We have two hot desk benches that seat 4 at each and one hot desk bar that seats 2 people. 10 in total at any time. We also have overflow space elsewhere in the building.

You can book a space for half-day sessions (morning 8.00am–12pm and/or afternoon 1.00pm–5.00pm) and full day visits (8.00am–5.00pm).

The Hive offers highly flexible services and pricing is calculated on the principle that the longer a hot desker stays the less per hour they pay, up to and including a maximum of 20 sessions of any type of those listed (this does not apply to ad-hoc parent-friendly services, meeting zone and biz booth facilities), beyond which discounts terminate and revert to repeat rates. Hot deskers can book beyond 20 sessions of any type, but no further discount is applied. If you would like to commit to more than 20 sessions on a repeat basis, please speak to a member of management.





# Your own secure and private hyper-speed internet access

To deliver the best possible internet experience, The Hive has invested in a private, dedicated fibre leased line circuit, that means it is uncontended guaranteeing customers a synchronous 100MB connection. When using our service, your connected equipment and connection to the internet is private and therefore safe, we have robust firewall appliances to prevent intrusion, meaning consistently, uninterrupted high performance.

# How much are hot desk sessions?

Half Day Bookings

1 for £13
2 for £24.70 (£12.35 each)
3 for £35.10 (£11.70 each)
4 for £44.20 (£11.05 each)
5 for £52 (£10.40 each)
Bulk Buys
10 for £99.00 (£9.90 each)
15 for £132.00 (£8.80 each)
20 for £154.00 (£7.70 each)

Full Day Bookings	
1 for £25	
2 for £45 (£22.50 each)	
3 for £60 (£20 each)	
4 for £70 (£17.50 each)	
5 for £75 (£15 each)	
Bulk Buys	
10 for £135.00 (£13.50 each)	
15 for £180.00 (£12.00 each)	
20 for £210.00 (£10.50)	



# Google \*\*\*

What sets this apart from any other coworking space I've used is that it is very personal - more akin to visiting friends than simply being co-located with other businesses - and that there is a great sense of finding ways to succeed together.

The basics are all beautifully executed - well designed workspace, excellent internet access, ample power, good food, v. friendly team.

Add to this support and advice, workshops, contacts and networking opportunities from Emma and the team and you have an outstanding resource for entrepreneurs, teams and homeworkers needing a base in Cranbrook that encourages and motivates you to "do what you do"!

# Candy Candappa

The Hive is just what the local business community has been crying out for! Emma, Stuart and their team are hugely supportive, and have boundless enthusiasm for anyone who happens to be pursuing their own business initiative. Through the Hive, I have met some amazing people, and have made more useful business connections in the last few weeks than I have in months. They also make an excellent Flat White too!

# Jonathan Finlay



Cranbrook Creative Writers hold their regular meetings at The Hive and it's the perfect venue for our creativity! We get privacy if we want it to discuss members' writing and there's a real creative vibe - buzz (!) even - about the place. Comfortable, stylish and with great artwork on display, Emma, Stuart and the staff are most attentive, always welcoming and offer a great range of drinks and food.

Christine Newman, Cranbrook Creative Writers

Fantastic evening with lovely people. Great atmosphere and mouthwatering Greek food. Emma and Stuart have done an amazing job in bringing people together for business and pleasure.

Sara Bull

For me the Hive is not just a place to work, I love the vibe and the people that hang out and work here. Aside the great internet connection, private meeting rooms and my favourite Greek food, it is a place where I get the admin for my health and fitness business done without distraction. It's also where I socialise.

I have my fitness studio at home. I also have an office at home too where I do a lot of on-line coaching. Initially, being able to empty the dishwasher between classes and conference calls was appealing. Over time though I've found that working on my own can be lonely, so it's great to be able to come to the Hive to hot desk; and then meet with friends in the Buzz Lounge to have a drink when my working day is over.

I have made new friends, business contacts and discovered fresh opportunities in the Hive.

Emma and Stuart have created something fantastic for Cranbrook, not just for the business community, but the whole community.

Hope to see you there soon.

Sarah Maxwell, multi award winning lifestyle & fitness coach and a Hive regular.

If you would like to book a full tour and time to discuss all that the Hive offers please call 0800 0219 555 or just drop in and a member of our team will be on hand to answer any questions you may have.

Enjoy the vibe at



You can eat, drink, socialise, relax and work here













19 Stone Street, Cranbrook, Kent TN17 3HF 0800 0219 555

> connect@hivehubs.buzz www.hivehubs.buzz



#hivehubs

We are open: Mon 8am-7pm, Tues 8am-9pm, Wed - Fri 8am-11pm, Sat 9am-11pm, Sun 10am-3pm\*

\*On Sundays the Hive in Cranbrook is open from 1st April - 30th September. It is also available for private hire, see website for details.